

**Outstanding Passenger  
Transport Company in  
London  
S07733**

# Key Financials

Turnover	£125,000
Net Profit	£47,000
Rent	N/A
Rates	N/A
Stock Value	£0

# Key Points

- **Excellent reputation**
- **Loyal customer base**
- **Huge growth opportunity**
- **Friendly, professional team**
- **Secure contracts in place**

# Business Overview

A superb opportunity has emerged for a buyer with experience in the transportation industry. The business for sale is a high-quality transport company, offering services such as tours, transfers, events, and contract hire from their base in northwest London.

All vehicles are fully VOSA licenced and receive the necessary maintenance and safety checks every 6 weeks. Furthermore, all drivers are CRB-checked and possess a full UK PVC licence, as well as impeccable customer service skills to create a relaxed, friendly atmosphere for clients. Customers also appreciate the affordable pricing of each service, which provides excellent value for money.

The business has a varied customer base, including contracts with schools for both term-time and summer school transport, therefore providing a great range of opportunities throughout all seasons.

**Tenure:**

# Relocatable

**Asking Price:**

# £79,999

## Location

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- ✓ **Relocatable**
- ✓ **Home-based**
- ✓ **Office-based**
- ✓ **City centre location**
- ✓ **Shopping centre nearby**

## More Info

Year Established	2014
Number of Employees	3
Management Structure	Run by owner
Trading Entity	Limited Company
Full Financials	TBC
Energy Performance Cert.	TBC

## Business Description

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The business is available on a relocatable basis which gives the new owner excellent flexibility over how they conduct business operations. Nonetheless, it is advisable to stay within relatively close proximity to the existing customer base in Harrow, in order to continue the business's success.

All coaches are included in the sale price to ensure the buyer is fully equipped for a smooth start to their new ownership. Full specifications for the vehicles are available upon request.

Unfortunately, a transitional period is not available with this sale.

## Opportunity

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The business for sale is ultimately an ideal purchase for an existing operator who wants to extend their area coverage and/or types of service. For example, it would make a superb acquisition for a local transport business that is looking to expand its base. Likewise, it would also be highly suitable for a taxi firm wanting to build their capacity, or for an out-of-area transport company that is looking for new markets to break into.

The new owner will have plenty of room to grow the business further. A key method of achieving this would be to add more vehicles to the fleet to increase capacity, or extend its range of services to serve a wider customer base.

A potentially highly lucrative development plan would be to increase the number of tours operated as the staycation market continues to grow in the wake of the Covid-19 pandemic.

# Gallery

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## Viewing

**If this business is of interest to you, we recommend arranging a viewing.**

**All viewings are strictly by appointment through Intelligent Business Partners. No approach whatsoever should be made to the owner of the business.**

## What To Do Next

**If you would like to find out more detailed information about this business, such as copies of the accounts or have a specific question, please call 0800 612 7718.**

**To find out more about Intelligent, please visit our website**

**[www.intelligent.co.uk](http://www.intelligent.co.uk)**

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