



**Reputable Stove Retailer  
and Fitter in West Sussex**  
**R07552**

# Key Financials

Turnover	£1,289,048
Net Profit	£102,039
Rent	£16,436
Rates	N/A
Stock Value	£60,000

## Key Points

- **Loyal customer base**
- **Spacious premises**
- **Equipment included**
- **Share sale**
- **Huge growth opportunity**

# Business Overview

*"Thank you so much [business name]! We are thrilled with our new log burner, stone hearth and oak beam. Great service, quality work and helpful, friendly team. Highly recommended" - Customer Review*

The business for sale is a reputable stove retailer and fitting company based in West Sussex.

Established for over 30 years, the business has quickly built up a spectacular reputation amongst customers both in the immediate area and further afield. Managing each step of the stove fitting process, from retailing to installation, the business holds a firm focus on exceptional customer service, tailoring its service to suit the needs and preferences of each individual client.

With a premises comprising two industrial units, (the main having undergone extensive refurbishments creating split level modern showrooms of wood, gas and electric models), as well as a loyal customer base and great word of mouth reputation, the business is now available for a shares sale.

**Tenure:**

# Leasehold

**Asking Price:**

# £245,000

## Location

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- ✓ **On-site car parking**
- ✓ **Village location**
- ✓ **No local competition**
- ✓ **Close to local businesses**
- ✓ **On small industrial estate**

## More Info

Opening Times	Mon - Fri 9am - 5pm, Sat 9am - 2pm
Reason for Sale	Retirement
Year Established	2007
Lease Length	5
Full Financials	<a href="#">Click Here</a>
Energy Performance Cert.	<a href="#">Click Here</a>

## Business Description

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The business runs from two units on a small industrial estate, both recently refurbished and containing two stunning showrooms. The first unit houses the main showroom, the ground floor boasting a huge stove showroom and reception area. To the rear is a storage room which leads to a fenced loading bay/ exterior storage area. The first floor, which hosts a secondary showroom, staff office and huge internal storage area. There are 3 years remaining on the 5 year renewable lease, costing £4,104 per quarter including VAT.

The second premises holds a smaller showroom used for storage and the sale of ex-display items, the rent for which is £590 per month which includes electric. The owner's other business rents the other premises, meaning the business currently doesn't pay rates.

Both showrooms in the main unit boast live display models, marble and wooden floors and a marble reception area. All shelving And loading equipment is included in the sale, as well as the businesses 3 domain names

## Opportunity

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The business would be well-suited to someone currently in the stove/fire retailing or installation industry, solar or gas industry looking to expand, or perhaps someone looking to take on a lucrative venture.

Sales are primarily linked to the public, however the business is currently working with large developers, builders and architects, which provides a new owner with the opportunity to explore wholesale trade avenues. Perhaps widening its current offering of products to include other fireplaces would be a great way to attract a new wave of customers.

The existing owner is already in semi-retirement and commutes from Cornwall every other week, however he is willing to discuss a transitional period upon sale in order to hand the business over

smoothly

# Gallery

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## Viewing

If this business is of interest to you, we recommend arranging a viewing.

All viewings are strictly by appointment through Intelligent Business Partners. No approach whatsoever should be made to the owner of the business.

## What To Do Next

If you would like to find out more detailed information about this business, such as copies of the accounts or have a specific question, please call 0800 612 7718.

To find out more about Intelligent, please visit our website [www.intelligent.co.uk](http://www.intelligent.co.uk)

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