



**Specialist Technology
Distributor and Installer in
Essex
S07502**

Key Financials

Turnover	£106,558
Net Profit	£43,928
Rent	£8,640
Rates	N/A
Stock Value	£3,000

Key Points

- **Specialist and well known locally**
- **Accredited for CCTV**
- **Professional installation service**
- **Repeat business**
- **Informative website**

Business Overview

"They fitted a new aerial and the two men that came to do the job were excellent. I really wouldn't go anywhere else after receiving such outstanding customer service." - Customer Review

This is a fantastic opportunity to take on a reputable business which specialises in the installation of aerials, satellites, CCTV, alarm systems and WiFi.

Operating since 1964 and under ownership since 2000, the business has acquired a fantastic reputation across its commercial and residential client base for its professional service and wide range of products available for installation.

Accredited by the SSAIB and CAI, the right owner could take on this highly credible business and take steps to develop it as they see fit.

Tenure:

Leasehold

Asking Price:

£95,000 +SAV

Location

- ✓ **Chelmsford, Essex**
- ✓ **Leasehold opportunity**
- ✓ **Residential area**
- ✓ **Parking available**
- ✓ **Minimal competition**

More Info

Reason for Sale	Retirement
Year Established	1965
Number of Employees	1
Lease Length	TBC
Full Financials	TBC
Energy Performance Cert.	TBC

Business Description

The business runs from a premises on an industrial estate, complete with a well-organised office and a fully stocked equipment room, which is available on a rolling lease.

Along with the business's long list of clients, a new owner would also benefit from all equipment included in the sale, including two Ford Transit vans in great condition, worth around £6,000 and other essential equipment worth an additional £6,000.

Opportunity

A perfect acquisition for someone already working in the industry, a new owner could look to grow the business in multiple ways. Further marketing online and through leaflet drops or advertising on local media would be a great way to grow its client base. Securing contracts with local authorities would also help to maintain a high profit.

The existing owner would be happy to stay on for a transitional period for 2-3 months, depending on the circumstances.

Gallery



Viewing

If this business is of interest to you, we recommend arranging a viewing.

All viewings are strictly by appointment through Intelligent Business Partners. No approach whatsoever should be made to the owner of the business.

What To Do Next

If you would like to find out more detailed information about this business, such as copies of the accounts or have a specific question, please call 0800 612 7718.

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www.intelligent.co.uk**

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