



**Well established Wooden  
Window Manufacturer in  
East Sussex  
S07469**

# Key Financials

Turnover	£300,751
Net Profit	£36,651
Rent	£19,320
Rates	£12,000
Stock Value	£5,000

# Key Points

- Repeat clientele
- Excellent potential for growth
- Niche market
- Low rent industrial unit
- Loyal staff

# Business Overview

*"Fantastic company to deal with! Would highly recommend! A very professional job ! We couldn't have asked for better! I was very sceptical about replacing my original front door but I am over the moon with the finished article which has kept all original lead & glass in place xxx" - Customer Review*

New to the market is this family run wooden window manufacturer and glazing company which has built up a fantastic reputation since it was first established in 2002.

In 2007 the business was taken on by the founder's son, and word of its high quality, made to measure products and great service has continued to spread.

In the hands of a progressive business owner, this business has the potential to be grown even further and increase annual revenue.

**Tenure:**

# Leasehold

**Asking Price:**

# £69,995 +SAV



## Location

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- ✓ **Well placed location**
- ✓ **Covers wide areas**
- ✓ **Ample parking space**
- ✓ **Easily accessible**

## More Info

Opening Times	8am – 5pm
Reason for Sale	Other business
Year Established	2002
Number of Employees	5
Full Financials	<a href="#">Click Here</a>
Energy Performance Cert.	TBC

## Business Description

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With a solid reputation for quality products and a friendly service, this company specialises in the skilled manufacture and installation of beautiful natural wooden windows, as well as conservatories and handmade front doors. In addition, the business manufactures and supplies all types of glazing, including double glazed units.

Due to its niche appeal, the main clientele for this manufacturer comprises mainly of owners of cottage-style or older properties. The services offered include installation on all related window and door products, offering peace of mind and efficiency to customers.

The business's large industrial unit in Arundel has a sliding metal door to the front, with an open plan work area inside. There is an office, and toilets can be found towards the back of the unit. All relevant equipment is included in the sale.

## Opportunity

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This exciting proposition would be well suited to a skilled joiner, particularly an individual with an interest in hand crafted wooden windows.

There is certainly good scope for further development for this specialist manufacturer, should any new owner wish to explore new ideas and build upon its established reputation.

This business currently has profiles on Facebook and Instagram, both of which could be developed more to increase awareness of their services in their catchment area. There is also plenty of scope for marketing via other channels such as local print media, leaflet drops and home improvement magazines.

In order to make the process even more streamlined for potential customers, therefore potentially expanding the client base, a new owner may wish to increase opening times so that clients are able to view products at the industrial unit either after 5pm one weekday a week or the occasional Saturday.

# Gallery

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## Viewing

**If this business is of interest to you, we recommend arranging a viewing.**

**All viewings are strictly by appointment through Intelligent Business Partners. No approach whatsoever should be made to the owner of the business.**

## What To Do Next

**If you would like to find out more detailed information about this business, such as copies of the accounts or have a specific question, please call 0800 612 7718.**

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