

A blue boat is docked at a wooden pier. The boat has a white cabin and a white anchor. The pier is made of wooden planks. The background shows green trees and a blue sky with clouds. A semi-transparent grey box is overlaid on the image, containing the text.

Unique Boat Trip Business in Bristol

S07458

Key Financials

Turnover	£311,000
Net Profit	TBC
Rent	£1,400
Rates	N/A
Stock Value	£0

Key Points

- **Excellent reputation**
- **Caters for various events**
- **Offers a range of food choices and operates an onboard bar**
- **Option to purchase 1 or 2 boats**
- **Brilliant annual turnover**

Business Overview

"We did the Curry Cruise last night. Really friendly crew, informative and helpful and really nice surroundings. Boat was clean too. Food was also excellent. A thoroughly enjoyable evening. Would recommend definitely" - Customer review

Now available to the market is this excellent opportunity to take on a well-established boat trip operator based in the centre of Bristol.

In operation since 1999, the business has been providing leisure cruises for a variety of events, as well as commuter services, gaining a brilliant reputation among tourists and locals in Bristol.

In this sale, the vendor is looking to sell the Avon River Cruise branch of their business. This will include taking on The Silver Salmon boat, although there is also the option to buy Avon River Cruise's other boat, The Spirit of Freedom, as well.

As the current owner is now seeking retirement, a new owner is required to take over the business and continue running operations smoothly.

Tenure:

Relocatable

Asking Price:

£140,000

Location

- ✓ **Situated in the centre of Bristol on the main quayside**
- ✓ **Surrounded by complimentary businesses**
- ✓ **High footfall**
- ✓ **Easily accessible**
- ✓ **Plenty of parking**

More Info

Reason for Sale	Retirement
Year Established	1999
Number of Employees	12
Lease Length	N/A
Full Financials	TBC

Business Description

The business offers a variety of comfortable, entertaining boat trips which accommodate for a range of events and have afforded it an exceptional reputation. These private hire trips include hen and stag parties, birthdays, weddings, school trips, and corporate events.

The sale comes complete with a high quality vessel and all pier structures/moorings, as well as longstanding office and maintenance staff. The Silver Salmon is an impressive 72ft widebeam barge featuring a fully stocked bar, separate heads, a great selection of food options, a 5* food hygiene rating, and the strictest safety equipment. It can accommodate up to 67 passengers, making it one of the largest passenger holding boats in the harbour.

An informative, interactive website is also included in the sale. The business is shown to be highly credible, with complimentary reviews on Facebook and Trip Advisor and a rating of 4.5. Furthermore, the vendor is willing to offer a handover by staying on in a consultancy role.

Opportunity

This is a great opportunity to acquire a well-established local tourism/event business situated in the heart of Bristol. Ideal for someone who owns a similar business and wants to capitalise on the growth of the local area, or a first-time buyer looking for a profitable, exciting opportunity, a new owner could take steps to develop the business further.

Additional vessels would allow for more boat trips to happen at once and allow for other trips to be introduced. More advertising through social media channels would be a great way to spread the word to tourists and those coming from further afield.

Gallery



Viewing

If this business is of interest to you, we recommend arranging a viewing.

All viewings are strictly by appointment through Intelligent Business Partners. No approach whatsoever should be made to the owner of the business.

What To Do Next

If you would like to find out more detailed information about this business, such as copies of the accounts or have a specific question, please call 0800 612 7718.

To find out more about Intelligent, please visit our website

www.intelligent.co.uk

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