

**Well-Established Marble
and Granite Supplier &
Contractor based in Surrey**

R06909

Key Financials

Turnover	£454,135
Net Profit	TBC
Rent	£24,600
Rates	N/A
Stock Value	£0

Key Points

- High-quality work
- High-profile clients
- Fantastic reputation
- Well established
- Huge growth potential

Business Overview

"The service has been fantastic from start to finish - quoting, templating, production, delivery, installation and after care. Everything was done to an exceptionally high standard and the finished product looks amazing. They also cannot be beaten on price and value for money. If you have a project where you require stone or composite worktops, I strongly recommend you use these guys. I'm certain you will struggle to find a better supplier who truly cares about the end result as much as the customer." - Customer Review

Fresh on the market is a highly professional marble and granite Supplier & Contractor covering the southwest region and beyond. They source and install high-quality marble, granite and tiles from all over the world. Initially, the business focused on the domestic market, independently supplying stock to individual customers.

Over time they have expanded and now install the finest materials and solid surfaces to high profile retailers such as Harrods and Jimmy Choo.

Established in 2005, the business is family owned with over 15 years of experience installing natural stone, quartz and solid surface Corian to clients in the UK and abroad. The business has garnered an excellent reputation for providing high-quality work and service, which has resulted in higher than average profit margins.

Tenure:

Leasehold

Asking Price:

£380,000

Location

- ✓ **Located in Reigate, Surrey**
- ✓ **Easy access to M25**
- ✓ **Accessible parking**
- ✓ **Close to local businesses**
- ✓ **Passing footfall**

More Info

Reason for Sale	Lifestyle
Year Established	2005
Number of Employees	5
Lease Length	10
Full Financials	TBC
Energy Performance Cert.	TBC

Business Description

The business occupies a single retail space which acts as an office and display premises. Recently refurbished, the shop has installed brand new kitchens to showcase the beautiful marble and granite displays. Their storage and workshop are off-site approximately 5 miles away. Most enquiries are received either through the internet or repeat customers. The business operates in a domestic and commercial pool, boasting a long list of high-profile customers including Pizza Express, Harrods, Strada and Wagamama's. Additionally, the business has numerous repeat customers from the construction district. The current owners operate a highly professional website, displaying gallery photos of marble, granite, quartz, tiles and various solid surfaces. They work routinely with quartz manufacturers such as Caesarstone, Compac, Lapitec, Silestone, Classic Quartz, Unistone and Samsung Radianz. The stock is held off-site in a secure yard. The machinery, estimated at a value £120k, is included.

Opportunity

This is a fantastic opportunity for the right buyer to acquire a long-standing business with tremendous growth potential. The high-end supplier has built excellent relationships with major London hotels and retailers. The new buyer could begin to grow the business by approaching larger construction companies and development firms. By continuing to trade with high profile, commercial clients, the company will continue to see a growth in the sales turnover.

Ideally, this business would suit larger construction companies/building firms/FM companies/competitors looking to invest in a successful business. The buyer would have to be passionate, experienced and knowledgeable about the industry, with an added drive to take this profitable business to the next level. The current owners are willing to stay for a short-term transitional period to help familiarise the new buyer to the business.

Gallery



Viewing

If this business is of interest to you, we recommend arranging a viewing.

All viewings are strictly by appointment through Intelligent Business Partners. No approach whatsoever should be made to the owner of the business.

What To Do Next

If you would like to find out more detailed information about this business, such as copies of the accounts or have a specific question, please call 0800 612 7718.

To find out more about Intelligent, please visit our website

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