



**Established High-End  
Furniture Shop in Preston  
R06809**

# Key Financials

Turnover	£343,487
Net Profit	TBC
Rent	£20,000
Rates	TBC
Stock Value	£60

# Key Points

- **No local competitors**
- **Strong client base established with repeat businesses**
- **High turnover rates**
- **Established in the area**
- **High footfall**

# Business Overview

The business for sale is a long-standing high-end furniture reselling shop situated in a central location in Bamber Bridge, Preston.

Spanning 2 floors, the business sells a range of Italian branded furniture such as sofas, tables & chairs as well as made to order wardrobes along with system wall & AV furniture. The buyer is AB market with a range of Italian and German brands with exclusivity agreements in place with suppliers.

The sale includes an extensive e-commerce website with over 2000 products which has had significant investment and achieves high ranking. There is also a number of built-in elements to customise each product starting with size and colour and more and has a large range of AB branded lighting and furniture.

The business has an established social media presence and following across all the popular platforms. It is a renowned business with a vast list of returning clients. Established in 2003, the showroom is located on a business park and benefits from strong transport links to Manchester and the Lake District.

The business has established a great reputation amongst the community and receives many referrals. It is now for sale on a leasehold basis.

**Tenure:**

# Leasehold

**Asking Price:**

# £99,950 +SAV

## Location

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- ✓ **Village location**
- ✓ **Situated in a business park**
- ✓ **Good local transport links**
- ✓ **Free parking onsite**
- ✓ **Close to local amenities**

## More Info

Opening Times	Mon - Sat: 9:00 - 17:00
Reason for Sale	Other
Year Established	2003
Number of Employees	3
Full Financials	<a href="#">Click Here</a>
Energy Performance Cert.	<a href="#">Click Here</a>

## Business Description

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Situated across two storeys, customers enter straight into the shop floor – an open plan space showcasing the stock available. A staircase rises to the first floor, complete with more shopping space and an administrative area. The premises also boasts loading and unloading storage bay facilities and toilets to the rear of the building.

Equipment included within the advertised sale price includes shelves for storage and multiple office desks. The business also runs an e-commerce website alongside multiple social media channels.

## Opportunity

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Having been established for over 15 years, a new buyer would have the potential to maintain client relationships with a growing company. Strong foundations have been set within the area and a potential buyer could also utilise the company's social media pages to further promote the business to increase sales and interest, including the possibility to attract buyers from other regions. The use of advertisement or increasing opening hours would be highly beneficial as the level of footfall into the business park outside of office hours is high thanks to other local amenities. There is also an opportunity to widen its offering online, increasing further sales and simultaneously advertising the business's offering.

The ideal buyer would be someone who is a local regional, or national operator who is looking to increase their assets in an independent and professional company. The current owner is also willing to stay on for a transition period.

# Gallery

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## Viewing

**If this business is of interest to you, we recommend arranging a viewing.**

**All viewings are strictly by appointment through Intelligent Business Partners. No approach whatsoever should be made to the owner of the business.**

## What To Do Next

**If you would like to find out more detailed information about this business, such as copies of the accounts or have a specific question, please call 0800 612 7718.**

**To find out more about Intelligent, please visit our website**

**[www.intelligent.co.uk](http://www.intelligent.co.uk)**

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