



Popular Glamping Tent Hire Business S06589

Key Financials

Turnover	£114,681
Net Profit	TBC
Rent	N/A
Rates	N/A
Stock Value	£0

Key Points

- **Assets worth approx. £25,000 and included within sale**
- **Outstanding reputation**
- **Niche offerings**
- **High quality, unique products**
- **An 'on-trend' venture**

Business Overview

"We had a fab time with Glampit at a festival - my husband refused to camp, the kids refused to go home - so glamping was the compromise, except it wasn't compromising at all. Fabulous space, great beds, lights, loads of room and such lovely, friendly service. And the showers - wow! Can't recommend highly enough; just make sure we get one next year now too." - Customer Review

The business for sale is recognised as a specialist provider of Glamorous Camping, hiring out luxurious bell tents for various occasions.

Operating primarily in the areas of Yorkshire and Derbyshire, the business has obtained an excellent reputation through offering high-quality camping equipment to Festivals, Weddings and Private Events all with tailored packages for each and every customer.

The business acts as a perfect bolt on acquisition for a direct competitor or a hire company looking to diversify their offerings. All assets are included in the sale as well as the future bookings acquired.

This is an opportunity which is available on a relocatable tenure.

Tenure:

Relocatable

Asking Price:

£99,999

Location

- ✓ **Fully relocatable**
- ✓ **Can be run from home**
- ✓ **Wide area of operation**
- ✓ **Minimal competition**

More Info

Reason for Sale	Lifestyle
Year Established	2012
Lease Length	N/A
Management Structure	Run by owner
Full Financials	Click Here
Energy Performance Cert.	TBC

Business Description

The bell tents are utilised for a wide range of events: such as corporate events and festivals. However, core trade for the business is weddings: currently charging £150-£200 per tent for weddings and £350-£500 per tent for festivals.

The current owners run the business from their home address and store tents in a small commercial unit, allowing a new buyer to operate the business from a premises of their choosing.

Equipment included in the sale briefly comprises; 60 – 80 bell tents, related furnishing such as coir matting, rugs, cushions, bedding, beds, and other glamping accessories. These assets total in excess of £25,000.

The flexibility of this business is prevalent because it allows the new buyer to choose their own working hours. Note that peak trade for the business is during the summer months from April to October. A potential buyer would therefore get a fair amount of downtime in the winter months.

Opportunity

This is a perfect opportunity for an entrepreneur looking for a summer-based business, a direct company or synergy-based business such as a marquee company looking to diversify.

Through more advertising and marketing efforts, the new buyer could successfully boost exposure to the business and grow the customer base further.

A potential buyer could also expand the areas of operation as this would increase coverage and open the business up to more trade.

Gallery



Viewing

If this business is of interest to you, we recommend arranging a viewing.

All viewings are strictly by appointment through Intelligent Business Partners. No approach whatsoever should be made to the owner of the business.

What To Do Next

If you would like to find out more detailed information about this business, such as copies of the accounts or have a specific question, please call 0800 612 7718.

To find out more about Intelligent, please visit our website

www.intelligent.co.uk

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