

Established Online Wine Merchant and Events Business

04916

Key Financials

Turnover	£50,981
Net Profit	TBC
Rent	N/A
Rates	£150
Stock Value	£10,000

Key Points

- Online Wine Merchant and Events
- Excellent relationships with vineyards
- Large product range
- High annual turnover
- Relocatable opportunity

Business Overview

A superb opportunity has presented itself for a new buyer to take ownership of a well-established and unique Online Wine Merchant and Events business.

The current owner has established an impressive level of profitability, drawn from its online shop, retailers, special events and promotion of gastronomy tourism at select vineyards.

With a high annual turnover and innovative business model, this is an ideal opportunity for an entrepreneur with industry expertise to acquire a successful online business with further growth potential.

Tenure:

Relocatable

Asking Price:

£85,000

Location

✓ **Relocatable**

More Info

Reason for Sale	Other business
Year Established	2012
Number of Employees	6
Management Structure	Hands off
Full Financials	TBC
Energy Performance Cert.	TBC

Business Description

Established for a number of years the business has built an impressive level of turnover which continues to be in the ascendancy. The current owners have developed a unique business model which includes importing and retailing a comprehensive collection of Italian wines, working directly with the producers to build an extensive catalogue that caters for all tastes and budgets, including interesting and vintage collections.

The business also holds exclusive tasting evenings centred mainly in London and promotes gastronomy tourism by organising trips to the vineyards it has formed close relations with in Italy, along with other countries.

The business operates on an entirely remote basis and can be relocated to any suitable location. Benefiting from a professionally designed and informative website, the business is able to reach a large and diverse customer base, along with accessing a growing supply market.

Opportunity

Intelligent are pleased to bring to the market a fantastic opportunity for a new buyer to acquire an established and highly regarded Online Wine Merchant and Events business which is offered on a relocatable basis.

With a superb level of profit available and excellent industry contacts, this is an ideal opportunity for an entrepreneur with industry expertise to acquire a successful online business with further growth potential.

A motivated new buyer may look to develop the business further focusing on marketing the business to a greater degree.

Currently the business does not engage with any social media channels or formal advertising, yet by implementing a professional marketing strategy a new owner can look to develop the existing customer base significantly.

Gallery



Viewing

If this business is of interest to you, we recommend arranging a viewing.

All viewings are strictly by appointment through Intelligent Business Partners. No approach whatsoever should be made to the owner of the business.

What To Do Next

If you would like to find out more detailed information about this business, such as copies of the accounts or have a specific question, please call 0800 612 7718.

To find out more about Intelligent, please visit our website

www.intelligent.co.uk

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