

Glaswegian Safety Equipment Supply Business 03728

Key Financials

Turnover	£302,846
Net Profit	£65,275
Rent	£17,273
Rates	N/A
Stock Value	£0

Key Points

- Well established
- Loyal repeat customer base
- Unique offering
- Easily relocatable
- Good prospects

Business Overview

For sale a specialist safety equipment provider located in the centre of Glasgow.

It has an excellent repeat client base and a good reputation for reliability, something which buyers will know is incredibly important in this industry. The business offers a range of unique equipment making it stand out from the crowd.

It is easily relocatable and can be managed on an owner operator basis or as a low overhead add on to a larger business.

Tenure:

Leasehold

Asking Price:

£170,000 +SAV

Location

- ✓ **Low cost office space**
- ✓ **Easily relocatable**
- ✓ **Close to city centre**
- ✓ **Free parking**
- ✓ **Access to M8 motorway and airport**

More Info

Reason for Sale	Other
Year Established	2000
Number of Employees	2
Lease Length	feb 17
Full Financials	Click Here
Energy Performance Cert.	TBC

Business Description

On offer is a company that provides high quality safety equipment for industry and rescue services throughout Glasgow and the surrounding area. The company is well established in the market with a wide range of clients including distilleries, roofing contractors and building contractors. The unique equipment it supplies assists in fall protection, including harnesses and connectors, road safety, personal protection, access platforms, ladders and specialised protection for confined spaces.

The business operates from a low rent, fully maintained and serviced office space in a Glasgow industrial space. The office includes one desk for the owner operator. Please note that the business can be relocated and even run from home, although the current location is very useful for the purpose. Approximately £10,000 of equipment and other tangible assets are included in the sale.

Opportunity

Intelligent Business Partners is more than happy to be able to offer for sale a well established safety equipment provider based in the centre of Glasgow. The business has a lot of good connections and a solid repeat client base in the area ensuring good profits in the years to come. It has served clients in local industry for sixteen years and is well known for its reliability and the quality of the service it provides. The unique equipment on offer from this business is another thing that makes it stand out from the crowd, bringing in customers that would not otherwise pay attention. This gives the company its own niche in addition to its general appeal.

The reputation that the business enjoys could easily be maximised by a competitor looking to expand its customer base and geographical reach. As the company only promotes itself through its website and word of mouth at the moment, hiring sales staff could increase income drastically.

Gallery



Viewing

If this business is of interest to you, we recommend arranging a viewing.

All viewings are strictly by appointment through Intelligent Business Partners. No approach whatsoever should be made to the owner of the business.

What To Do Next

If you would like to find out more detailed information about this business, such as copies of the accounts or have a specific question, please call 0800 612 7718.

To find out more about Intelligent, please visit our website

www.intelligent.co.uk

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