

**High End Office Furniture
Dealership**

03593

For Sale

Key Financials

Turnover	£127,413
Net Profit	£25,987
Rent	N/A
Rates	SBR
Stock Value	£0

Key Points

- **Great reputation**
- **Strong supplier and customer base**
- **Solid annual income**
- **Huge potential for growth**

Business Overview

Offering exceptional quality furniture and installations to its customers

This is an excellent opportunity to acquire a highly regarded office furniture dealership, which since its establishment in 2009, has specialised in offering exceptional quality office furniture and installations to its customers.

It provides a complete project consultation, space planning, furniture audit, with the provision of floor plan layout drawings, and relocation service, including the decommissioning and re-commissioning of I.T. equipment & filing and I.T. crate hire.

Having grown consistently year on year, the business has gained a solid reputation and by keeping overheads low, has generated high annual income.

The current owner is looking to retire and is passing on this lucrative platform to a dedicated buyer.

With firm foundations set, it presents huge scope for further growth.

Tenure:

Relocatable

Asking Price:

Open to Offers

Location

- ✓ **Relocatable**
- ✓ **No fixed premise**

More Info

Reason for Sale	Retirement
Year Established	2009
Lease Length	N/A
Management Structure	Run by owner
Full Financials	TBC

Business Description

Established in 2011, the business has gone from strength to strength through offering its extensive range of office furniture, storage and soft furnishings at highly competitive prices. Trading consistently all year round, it has amassed a large base of customers and cemented a strong standing across the area it operates.

Its team of qualified and experienced sub-contract fitters offer professional and reliable installations to its clients, guaranteeing friendly and attentive customer service on all projects. Servicing a large base of clients, some of these have included high profile names such as Boots and Bupa which has only worked to bolster its excellent reputation further.

The business operates a simple website which displays its ranges available for installation, as well as its contact details. With no current advertising in place, the business has grown organically through word of mouth recommendations.

Opportunity

This is fantastic chance to take on a well-established, reliable supplier and installer of high quality office furniture.

Taking full advantage of its large client base and excellent financials, the new owner could be a first-time buyer or individual with experience in this industry.

Various opportunities present themselves to a new owner. Relocating the business to a more central business-oriented location would afford it more exposure and cater to a great range of customers. Hiring additional staff would also increase the business's efficiency and allow it to handle a higher workload, operating further afield if desired. Further advertising is essential in attracting more business, which could be done via social media, email marketing or telesales.

Intelligent Business Partners have been tasked with finding a suitable buyer

Gallery



Viewing

If this business is of interest to you, we recommend arranging a viewing.

All viewings are strictly by appointment through Intelligent Business Partners. No approach whatsoever should be made to the owner of the business.

What To Do Next

If you would like to find out more detailed information about this business, such as copies of the accounts or have a specific question, please call 0800 612 7718.

To find out more about Intelligent, please visit our website

www.intelligent.co.uk

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